

FOAMplus® Universal Foam





FOAMplus® Bagpacker



FOAMplus® Handpacker

Storopack's Universal FOAMplus® technology produces a higher yielding foam that provides:

- Superior Protection
- Material Cost Savings and Source Reduction
- Lower Shipping Cost

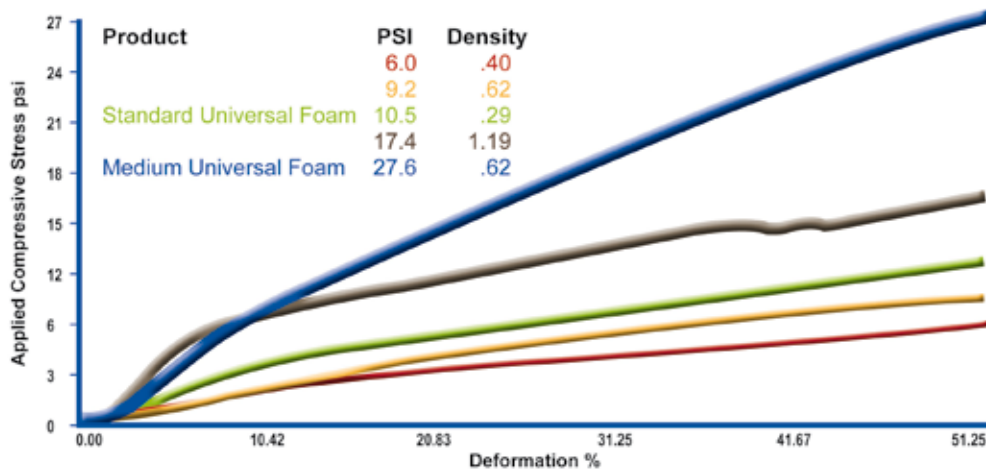


Realize Multiple Savings with FOAMplus® Universal Foam

1

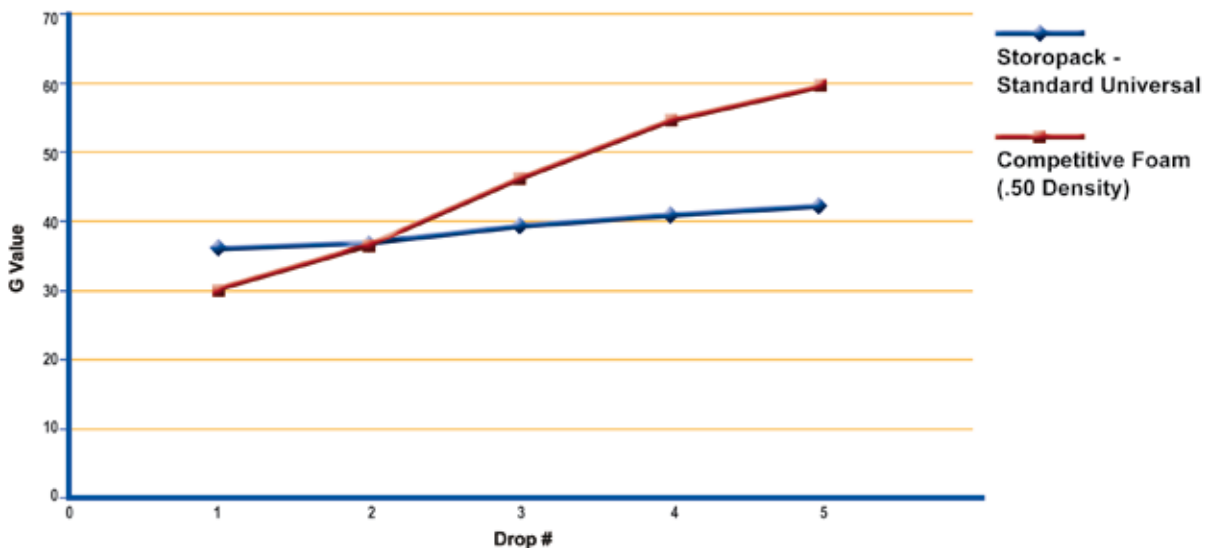
Superior Protection: Less product damage from better compression

Compressive Strength Evaluation



Storopack's Standard Universal Foam withstands 3.2 lbs per square inch more than a standard .40 density, and the new Medium Universal Foam withstands 10.2 lbs per square inch more than a 1.19 density.

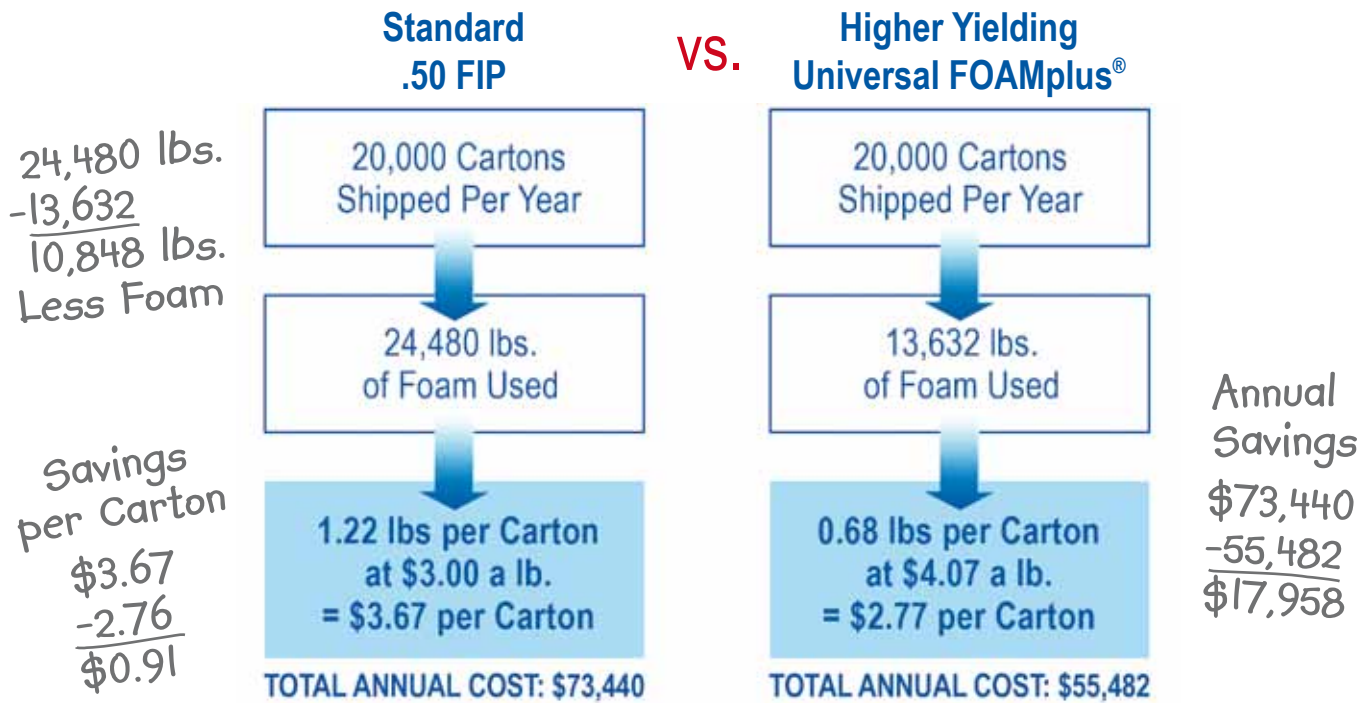
Drop Curve (27 lbs.)



ASTM D4168 Test Method B - Drop tests indicate the superior protection of Universal Foam compared to competitive 50 weight.

2

Material Savings and Source Reduction



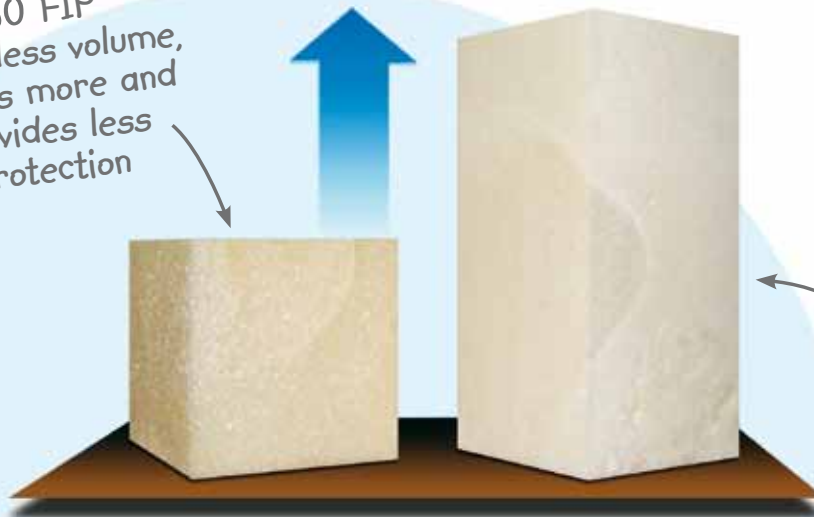
FOAMplus® Standard Universal Foam Savings

Savings Per Carton: \$0.91 each

Annual Cost Savings: \$17,958 or 24%

Annual Material Savings: 10,848 lbs. of Foam or 44%

Competitor's
.50 FIP
yields less volume,
weighs more and
provides less
protection



Almost double
the volume
using 44% less
material

FOAMplus®
Universal Foam
is lighter weight
with better
compression
strength

3

Weight Savings: Less weight lowers inbound cost and lowers parcel cost

Using FOAMplus® Universal Foam

Weight: 14 lbs.
UPS Ground: \$13.14
UPS Next Day: \$143.10



Using Current Foam Product

Weight: 15 lbs.
UPS Ground: \$13.46
UPS Next Day: \$147.22



Savings With FOAMplus

UPS Ground: **\$.32**
UPS Next Day: **\$4.12**

Outbound Freight Savings Monthly and Annually

| Shipping Service | Service Differential | Freight Affect* | Estimated Cartons Annually | Estimated Freight Savings Per Carton** | Estimated Annual Freight Cost & Savings |
|--|----------------------|-----------------|----------------------------|--|---|
| UPS Ground | 60% | 33% | 3,960 | \$0.32 | \$1,267 |
| UPS Next Day | 40% | 33% | 2,640 | \$4.12 | \$10,877 |
| Total Annual Estimated Freight Savings | | | | | \$12,144 |
| Total Monthly Estimated Freight Savings | | | | | \$1,012 |

* Freight Affect is based on the average experienced weight drop of a carton when using FOAMplus Universal Foam

** Estimated Freight Savings was determined by using total FIP Pounds divided by cartons shipped (UPS Rates as of Dec. 2010).

Expand your choices with Storopack's Single Source Triple Advantage!

At Storopack you'll find the product choices, availability, and reliable technology you need from one source. The power of Storopack's Triple Advantage makes it possible to create and coordinate workable solutions for positive outcomes with increased throughput, lower material cost and reduced damage.

- 1 Product:** Our broad range of packing materials and equipment give you access to solutions that satisfy every need from void-fill to protective cushioning for everything from fragile items to heavy industrial products.
- 2 Geography:** Storopack has multiple convenient manufacturing facilities in North America and more than 50 combined locations worldwide for fast attentive service and efficient delivery of our products.
- 3 Technology:** Storopack is technology driven to develop cost-effective, efficient, and environmentally friendly products. Our equipment includes the newest technology for reliability, speed and ergonomics, and we provide the latest software and system upgrades.

More solutions from one source.

Packaging Products

PAPERplus® Cushioning Pads AIRplus® Wave
PAPERplus® Shooter AIRplus® Tube
PELSPAN-PAC® Loose-Fill PAD LOC® Moldable Pads
PELSPAN™ BIO Loose-Fill FOAMplus® Foam-In-Place
AIRplus® Air Pillows
AIRplus® Cushion Film

Individualized Services

Systems Integration
Consultation Services
Hybrid Packaging
Machine Customization
Product Imprinting
Retail Packaged Products

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